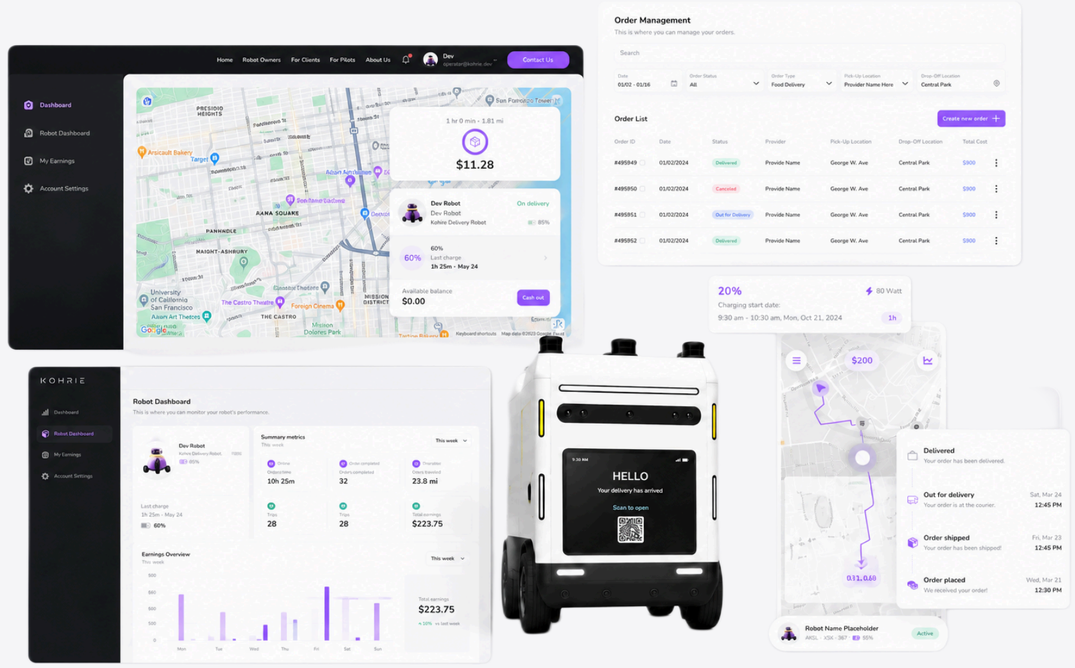
KOHRIE

Building the Operating System for Autonomous Robotics.

Proving the first paid deployment—and building the platform for independently owned autonomous robots.



RAISING

$500,000

Pre-Seed SAFE

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kohrie.com

THESIS

Autonomy solves intelligence. Kohrie solves deployment.

Autonomous robots are becoming technically possible, but every physical asset still has to be financed, deployed, maintained, and connected to useful work.

Kohrie will own and operate the first robot so we can control safety, reliability, and the learning loop.

After the model is proven, businesses and independent operators can supply robots while Kohrie provides the shared autonomy and operating infrastructure.

Own the robot.
Kohrie powers the work.

SCALING

The challenge isn’t building one robot. It’s deploying the millionth.

Autonomy can reduce labor per mission. It does not remove the capital and operating work required to place physical assets in every community.

COMPANY-OWNED

Centralized fleet

- Company finances every robot
- Company carries depreciation
- Company bears utilization risk
- Expansion requires more company capital

DISTRIBUTED

Kohrie network

- Businesses and owners finance robots
- Kohrie connects robots to demand
- Shared autonomy and operating infrastructure
- Capital can expand across the network

Kohrie owns the first deployment to prove the system—not because Kohrie intends to own every robot forever.

WHY DELIVERY

The shortest path to a robotics platform.

Delivery is one of the few real-world problems that requires every capability an autonomous robot will eventually need.

By solving delivery first, we build the foundation for many other autonomous applications.

Navigation
Robots must move safely through real environments.

Autonomy
Robots must perceive, plan, and make decisions continuously.

Robot Operations
The first robot must be monitored, supervised, and updated reliably.

Human Assist
Kohrie steps in whenever autonomy reaches its limits.

Business Software
Business requests, tracking, and operations must work together.

Trust & Safety
Reliable systems, monitoring, and operational safety are required every day.

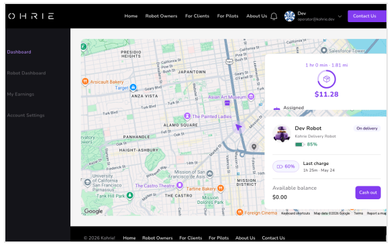
Delivery is not the destination.
It is the fastest path to building infrastructure for autonomous robotics.

PLATFORM

The Operating System for Autonomous Robots

One shared software layer that turns robots into a usable business system.

- ✓ Fleet Platform
- ✓ Live Monitoring
- ✓ Robot Prototype
- ✓ Customer Portal
- ✓ Dispatch Engine
- ✓ Teleoperation
- ✓ Analytics
- ✓ Hardware Design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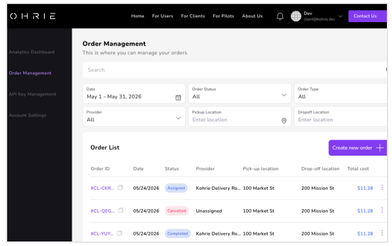
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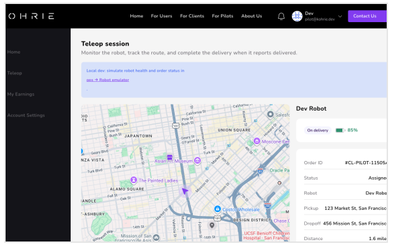
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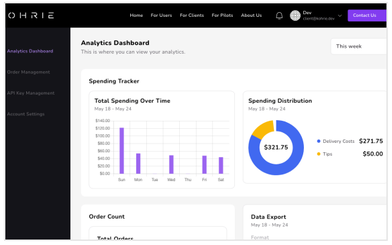
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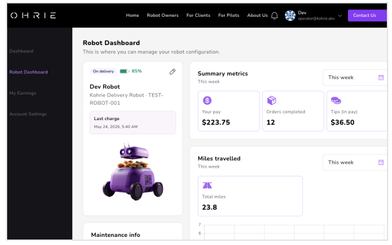
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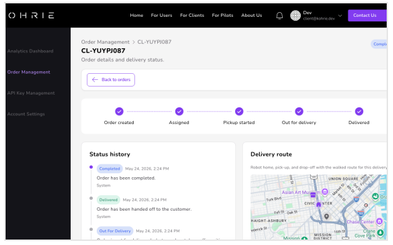
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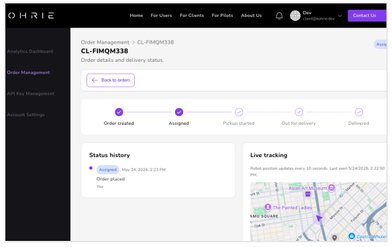
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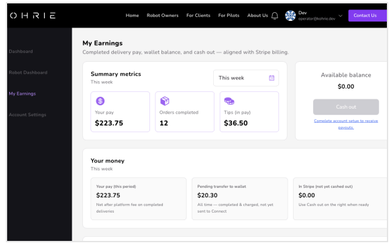
EARNINGS


ROBOT

A working software foundation ready for robot and field validation.

HARDWARE

Kohrie Robot One

Kohrie Robot One is our first delivery-robot prototype designed for the Kohrie operating system.

Robot One V2, its autonomy stack, and sustained field reliability remain to be built and validated.

Payload	**V2 target under validation**
Operating speed	**Low-speed pilot operation**
Range	**Route-dependent; testing planned**
Charging	**Kohrie-managed during pilot**
Operating area	**One defined geofence**
Supervision	**Kohrie remote assistance**

FRONT

REAR

SIDE

Hardware designed around software—not the other way around.

MARKET

Delivery provides the demand. Distributed ownership provides the scale.

Kohrie begins inside existing delivery demand, then creates a path for robot supply to expand without permanently concentrating every asset on Kohrie's balance sheet.

$201B
Last-mile delivery
2025 global market · eMarketer

$24B
Commercial robotics
2025 · ~$70B by 2031 · Mordor Intelligence

01

Businesses provide demand

Local businesses already need reliable delivery.

02

Owners provide robot capital

Outside ownership begins only after deployment economics are proven.

03

Kohrie provides the network

Autonomy, dispatch, remote assistance, payments, and fleet infrastructure.

Published markets are shown for context and are not additive.

The first deployment validates demand and economics. The platform model creates the path to venture-scale supply.

BUSINESS MODEL

$5 per delivery is the starting model.

The founding pilot is designed to validate demand and operating economics—not define Kohrie's permanent revenue model.

INITIAL VALIDATION

Kohrie-owned deployment

Kohrie owns, operates, supervises, charges, and maintains Robot One.

- One local founding partner
- $5 per completed delivery
- No robot, setup, or subscription fee
- Business keeps the order and consumer payment

FUTURE PLATFORM

Outside-owned robot supply

After the system and economics are proven, businesses and operators can purchase or finance robots and activate them through Kohrie.

- Kohrie autonomy and robot software
- Dispatch and fleet infrastructure
- Remote assistance and payments
- Pricing established from deployment evidence

Own the robot. Kohrie powers the work.

GO TO MARKET

Prove. Repeat. Then distribute ownership.

The 18-month objective is one Kohrie-owned robot performing paid deliveries for one local founding partner.

STAGE 1

Prove

One local business · One Kohrie-owned robot · Constrained autonomy · $5 paid deliveries

Validate demand, reliability, interventions, operator time, and delivery cost.

STAGE 2

Repeat

Additional businesses · Additional robots · Repeatable operating playbook

Expand only after the first deployment establishes the operating model.

STAGE 3

Distribute

Businesses and operators own robots · Kohrie powers the network · Capital expands beyond Kohrie

Outside ownership begins only when demand, hardware, safety, and economics support it.

Each stage must earn the right to unlock the next.

WHY NOW

The technology finally exists.
The market is ready.

The enabling technologies are improving enough to test a tightly constrained commercial deployment.

- Lower-cost sensors.
- Better AI models.
- Reliable teleoperation.
- Affordable computing.
- Mature cloud infrastructure.

The missing piece is the operating system that connects them together.

REASON 1

AI

Perception and planning systems continue to improve, but real-world autonomy remains difficult.

REASON 2

Hardware

Sensors, batteries, and compute continue to become cheaper.

REASON 3

Labor

Demand for local delivery and logistics continues to grow while labor shortages increase operating costs.

REASON 4

Infrastructure

Cloud software, remote operations, payments, and connectivity already exist at global scale.

This decade will define who builds the operating system for autonomous robotics.

THE RAISE

$500,000

Pre-Seed SAFE

This round is designed to take Kohrie from a working prototype to one constrained commercial deployment.

USE OF FUNDS

45% Engineering

Platform software · Autonomy · AI · Infrastructure

20% Hardware

Robot Version 2 · Electronics · Mechanical improvements

15% Manufacturing

One deployment unit · Tooling · Assembly and spares

10% Commercial Pilot

One partner launch · Route testing · Kohrie operations

10% General Operations

Legal · Insurance · Cloud infrastructure

WHAT THIS UNLOCKS

By the end of this round Kohrie expects to achieve:

- ✓ Robot Version 2
- ✓ Constrained autonomy with remote assistance
- ✓ One robot deployed with one local business
- ✓ $5 per successfully completed delivery
- ✓ Measured reliability and delivery economics
- ✓ Evidence for when outside ownership becomes commercially viable
- ✓ Foundation for Seed financing

WHY THIS ROUND

Capital is used to prove commercial execution—not to scale prematurely.

- De-risk software and hardware together
- One real-world founding-partner deployment
- Evidence before fleet expansion
- Measurable path to Seed

This round is about proving one reliable deployment—not promising premature scale.

FOUNDER

Why I’m building Kohrie.

I started Kohrie because I believe robotics is approaching the same turning point that personal computers and smartphones once did. Technologies that begin as specialized tools eventually become accessible to millions of people. I believe autonomous robots will follow the same path.

Today, most robots are owned and operated by large organizations. I think the next chapter looks different. Instead of a few companies owning millions of robots, millions of people and businesses should be able to own robots powered by a shared software platform.

That doesn’t mean every owner needs to become a robotics expert. The complexity belongs in the platform—autonomy, fleet management, payments, remote assistance, safety, and continuous software updates. Ownership should be simple.

Distributed ownership can allow physical autonomous infrastructure to expand without requiring Kohrie to finance and operate every robot itself.

FOUNDER

Karlen Avetisyan

Founder & CEO

- 10+ years building software
- Built robotics platform from scratch
- Designed hardware and software
- Long-term founder

If we succeed, owning a robot should one day feel as ordinary as owning a computer.

Own the robot. Kohrie powers the work.

We begin by proving one complete deployment.
We scale by making autonomous robot ownership accessible to businesses and operators.

Currently raising a $500,000 Pre-Seed SAFE to deploy one Kohrie-owned robot with one local business.

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